



CONTACT:

Maggie Duquin Nolan / Sharon Oh
Brainerd Communicators
212-986-6667
nolan@braincomm.com / oh@braincomm.com

Perimeter E-Security Launches First Comprehensive Secure Cloud Messaging Solution with Exchange 2010 Support

Hosted Email and Messaging Suite Built for Secure, Compliant Communications

Milford, CT, July 26, 2011 – USA.NET, a Perimeter E-Security brand and the trusted provider of secure and compliant infrastructure for companies of all sizes, today released SaaS Secure Messaging 6.0, the market's first complete secure cloud messaging solution with support for Microsoft Exchange 2010. With more organizations choosing cloud-based email services to save money, modernize their mail systems, reduce complexity and provide simplified remote access for their employees, choosing the right partner is critical. Many organizations find themselves struggling with unanticipated cost, complexity and effort making their messaging services secure and compliant. SaaS Secure Messaging 6.0 addresses these needs by providing a fully integrated, secure and compliant solution.

"Any vendor can sell you a cheap mailbox," said Andrew Jaquith, CTO of Perimeter E-Security. "By contrast, our SaaS Secure Messaging solution with Exchange 2010 provides all of the security and compliance features that a modern business needs. These include messaging, anti-virus and anti-spam, encryption, data leak prevention, business continuity mirroring, tamperproof archiving, eDiscovery, mobile management, collaboration, compliance and review workflows — all for one price, and integrated in one solution. Enterprises won't find a better value anywhere."

The value of USA.NET's SaaS Secure Messaging solution has been recognized by multiple analyst firms. In May 2011, a commissioned study conducted by Forrester Consulting on behalf of USA.NET titled "The Total Economic Impact of USA.NET SaaS Secure Messaging Solution," analyzed the return on investment (ROI) that enterprises can achieve by deploying SaaS Secure Messaging. From an analysis of a 3,500-seat enterprise customer, Forrester found that by choosing USA.NET, the company realized a risk-adjusted ROI of 84 percent with a rapid payback period of just two months. As stated in the study, Forrester Consulting "projects a three-year risk-adjusted total net present value (NPV) of \$1.9 million representing the net costs and benefits attributed to the USA.NET SaaS Secure Messaging solution versus the customer's previous messaging solution."

Similarly, in May 2011, Radicati Group found that by switching to USA.NET, the customer saved \$15,000 a month, while enjoying superior security services, better administration and controls, full compliance with archiving regulations, enhanced wireless support and decreased downtime.

Highlights of Perimeter's SaaS Secure Messaging 6.0 solution include:

- Hosted Microsoft Exchange 2007 or 2010
- Hosted Perimeter Commercial Messaging, for companies seeking a standards-based alternative to Exchange
- SharePoint 2010 and Microsoft Office Communicator 2010
- BlackBerry Express and ActiveSync mobile management

- Integrated anti-virus, anti-spam and content filtering
- Data leak prevention and message encryption, featuring new easy-to-use credential, key and workflow management
- Business continuity archiving for 100% availability
- Compliance archiving, featuring automated message review, litigation holds, and multiple retention policies
- SAS/70 Type II certified, TIA-942 Tier 4 datacenters
- Free migration for many organizations

SaaS Secure Messaging also includes key usability enhancements that make migration and deployment easier than ever, while flexible deployment options support cloud and hybrid configurations. Comprehensive platform support allows organizations to embrace the latest technology without sacrificing security and compliance.

Perimeter E-Security is the only enterprise security services provider offering both comprehensive threat management and secure messaging, underpinned by strong compliance expertise. With one million secure messaging users, USA.NET is consistently ranked as a top player in the business email services market. The company filters 50 million emails per day, analyzes 240 million security events every day, and manages 200 terabytes of customer archives.

About Perimeter

Perimeter E-Security delivers secure infrastructure from the cloud that businesses of all sizes rely on. Our advanced technology, expert intelligence, and superior scale makes our clients' information more secure, more highly available, compliant with regulations and less costly to manage. By using our solutions, our customers can focus on their core businesses and take advantage of new opportunities. Our growing customer base includes 6,000 organizations in the financial services, retail, healthcare, energy, critical infrastructure and manufacturing sectors. For more information, visit www.perimeterusa.com.

Join Our Community

Blog: www.perimeterusa.com/blog

Twitter: www.twitter.com/PerimeterNews

Facebook: www.facebook.com/perimeterusa

LinkedIn: www.linkedin.com/groupRegistration?gid=3109606

###