



USA.NET Services Featured in Independent Research Firm's Cloud-Based Email Vendors Market Overview

Perimeter E-Security's Messaging Company Cited as Serving Largest Reported Customer at 300,000+ Seats

Milford, CT, April 5, 2011 – USA.NET, a Perimeter E-Security company, today announced that it has been recognized by Forrester Research Inc. in a March 2011 report titled, [“Market Overview: Cloud-Based Email Vendors.”](#) The report positions USA.NET as a vendor for SMB, mid-market and enterprise companies with the largest reported customer at 300,000+ seats. With one million secure messaging users, USA.NET filters 50 million emails per day.

“Today, a tremendous amount of sensitive corporate and personal data resides in email, driving more companies to turn to outside expertise to manage the growing compliance requirements and to secure the information,” said Tim Harvey, CEO of Perimeter E-Security. “More than 6,000 customers across an expanding array of industries rely on our comprehensive secure, cloud-based messaging services, and it’s an honor to receive this recognition as a highly trusted service provider.”

USA.NET offers a breadth of email related services including industry leading email security and compliance services, which are comprised of secure hosted email, anti-virus, anti-spam, content control, encryption, archiving, business continuity, and secure SharePoint and mobility services.

Security in the cloud is a top priority for companies as the increase in sophistication of information threats, heightened compliance requirements and the consumerization of IT with growing use of smartphones and tablet devices across enterprises continues to develop. One major concern for companies is finding a cloud-based email vendor who tailors to the size of their business.

In the report USA.NET is included in the vendor class of collaboration service providers and cited as experts at running and tailoring Exchange and other email and collaboration services for customers. The report notes:

“Why not go directly to Microsoft and other platform providers? They just might not be a good fit for your company. As mentioned, Microsoft offers two flavors of Exchange Online: standard and dedicated. The dedicated version is only offered to companies with more than 5,000 seats, but technical integration or regulatory requirements might dictate greater segmentation or control than Microsoft can offer smaller companies looking to deploy Exchange. That’s where collaboration service providers step in. They are experts at running and tailoring Exchange and other email and collaboration services for customers.”

The report highlights USA.NET’s split-domain hybrid option, combining on-premise and cloud-based email and offering an economical way for companies to integrate their Exchange.

Furthermore, USA.NET is cited as one of three vendors with a 100% SLA (service-level agreement) and is one of the only vendors to have a solution that is Microsoft Gold Certified and SAS 70 Type II certified.

For more information on the report, please visit www.forrester.com.

About Perimeter

Perimeter E-Security is the trusted market leader of information security services that delivers enterprise-class protection and compliance. Through its cost-effective and scalable SaaS platform, Perimeter offers the most comprehensive compliance and security solutions that include: end-to-end secure messaging solutions, managed security services, vulnerability management and security consulting services.

For more information about Perimeter, visit www.perimeterusa.com.

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